TONIX
PHARMACEUTICALS

gorilla expense

Tonix Pharmaceuticals is a rapidly growing business that develops small molecule drugs and biologics across therapeutic areas. Now with 72 employees, the organization manages numerous projects and expenses with Microsoft Dynamics GP.

For project management and accounts payable (AP) professionals, relying on manual processes for tracking expenses and timesheets can create chaos. While Microsoft Dynamics GP is a powerful ERP platform, streamlining expense reporting and management requires more than "Out-of-the-Box; digitization.

ENAVATE

Enavate is a technology company that transforms businesses and the lives they touch through services and solutions spanning industry, platform and functionality. A Microsoft Gold Partner and NetSuite Solution Provider, the Enavate team of more than 400 professionals help organizations get to the Cloud, maximize technology investments and drive new business. Enavate provides consulting, software implementations, systems upgrades, Cloud deployments and managed IT services to 3,000 plus clients across North America. Learn more about Enavate, our culture of empowerment, and our fresh approach to helping companies innovate, grow and navigate change at www.enavate.com

THE PROBLEM

Transitioning from manual to automated expense reporting and timesheets for Microsoft Dynamics GP

THE CHALLENGE: KEEPING UP WITH RAPID GROWTH

In 2021, Tonix Pharmaceuticals wanted to automate the expense reporting process. At the time, they had 30 employees, and their organization was expanding quickly. The last thing the Tonix Pharmaceuticals team wanted was to slow down their operations with manual expense reporting.

Expense report automation would reduce the time and resources spent on manual tasks like manual data entry and compiling monthly reports. At the same time, employees would have more control over the expenses they were submitting. Allowing the AP team and project managers to have a more transparent view of project costs.

Adding the timesheets component would bring about another desired change. Tonix wanted its employees and scientists to get into the habit of efficiently tracking and submitting their work hours.

While the company already used Microsoft Dynamics GP, they needed either an outside software or an integration to solve these challenges.

KEY BENEFITS

✓	✓	✓	✓	✓
Partnership with Enavate	Ease of use	Single solution for timesheets and reports	Scalable	Saves time and energy

THE SOLUTION

Simplified, streamlined, and accelerated expense reporting and timesheets.

EXPENSE REPORTING AND TIMESHEETS AUTOMATION

There were many reasons why Tonix chose to work with Gorilla Expense. First, its ERP consultant at Enavate directly recommended Gorilla Expense to the Tonix Pharmaceuticals team. Next, the staff found the website and mobile app easy to use. In addition, the integration could support both streamlined expense reporting and timesheets functionalities.

Tonix Pharmaceuticals decided to start the integration process with their most immediate need—expense reporting automation. The entire process lasted from mid-June to mid-July, and the first expense report was generated in August.

Through the new Gorilla Expense integration, employees could easily track and save receipts by taking a photo within the app.

Since Tonix Pharmaceuticals was already using the expense reporting integration, the timesheets implementation and training were streamlined.

RESULTS: CHANGING EMPLOYEE BEHAVIOR

More than anything, the team at Tonix Pharmaceuticals saved time and energy by automating their expense reporting and timesheets processes. Since they first implemented the Gorilla Expense integration, the team has more than doubled. This has translated into more reports than ever. But both the AP team and employees find that the entire process lasts only a fraction of the time it used to take. As a result, the approval process is more timely.

The timesheets component has provided a more accurate and easier way to keep track of employee hours and projects. Consequently, it also accelerates the billing process and offers greater visibility for the management team.

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> Reporting is great. I can pull a list of all the reports, including those approved, submitted, and still pending. And it's definitely quicker.
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> **Barbara Doupal**
> Senior Account Manager
> Tonix Pharmaceuticals

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> We really wanted to change behavior. And I think the new system has enabled us to really see the fruit of that change coming through.
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> **Edra Shehaj-Roa**
> Corporate Controller
> Tonix Pharmaceuticals