



AirFlite takes pride in what its name represents—service, quality and reliability. Operating on behalf of Toyota Motor Corporation since 1985, AirFlite has been maintaining the corporate flight department for the company and its affiliates. With its award-winning, full service, fixed-base operation offering the best in 24/7 private aircraft services and storage, AirFlite’s partnership with Gorilla Expense is considered a huge success.

Setting the standard in private aviation, AirFlite is looking to extend its operations to greater heights by improving productivity for its pilots and crew by utilizing Gorilla Expense for their T&E expense reporting.



**Industry: Business Aviation**

DALLAS, TEXAS



**10+**

REPORTS SUBMITTED/USER/MONTH



ACCOUNTING SYSTEM

**THE PROBLEM**

**Manual, High-Volume, Error-Prone & Time-Consuming Expense Reporting Process**

AirFlite’s operations involve international flights with frequent trips to their base in Japan. As pilots and crew are on constant travel, tracking expenses and submitting reports is a time-consuming and often frustrating process. AirFlite’s Director of Operations Chris Sdun describes their T&E expense reporting process - “One of our biggest challenges was that pilots had to come in to the office to submit receipts and sign their expense reports. This was a huge problem because the pilots had to plan in a detour before embarking on another trip.”

For Chris, their manual expense tracking process was broken and completing expense reports on time was a recurring challenge. It is obvious to see that Chris and his team were struggling due to the inefficiencies and were spending more time than needed to submit expense reports.

The inefficiencies were also affecting employee morale. “Our current laborious process became an emotive subject for some of our pilots and for me too as a manager. Being pilots, they are always on the road and not having an automated system places a huge burden on the pilots. Let’s face it—no one likes to do expense reports but we still have to get them done and submitted on time,” Chris states.

**KEY BENEFITS**



Time and Cost Savings



Excellent Support



Real-Time Report Submission



No Disruption or Delays



Easy to Customize



Supports Foreign Currencies

## THE SOLUTION

# Taking Expense Reporting Process To New Heights With Gorilla Expense

AirFlite knew they had to find a way to automate their T&E expense reporting process to make things easy and efficient for everyone involved, including Accounting. And they wanted to do this quickly.

Enter Gorilla Expense! Gorilla Expense was able to seamlessly integrate its T&E management solution into AirFlite's chaotic processes so that the pilots and crew were able to easily adapt with minimal disruption. Gorilla Expense only made things better and easier!

"Gorilla Expense also customized some of the functions for us like making the PDF report resemble our existing report, rolling up expenses to a single account number, and many more. These made a big difference in achieving much quicker user adoption," says Chris. "For our Accounting team, the migration to the Gorilla Expense system has been non-disruptive and they still receive the same report with all the required details and pertinent information so they are really pleased."

Chris really likes their new and much improved expense reporting process, thanks to Gorilla Expense. The pilots love the flexibility in being able to complete their expenses on the road (or the skies). They also love how easy and simple the application is to use.

Because of Gorilla Expense, the manual work with expense reports is now greatly reduced at AirFlite. Because of the availability of expense data at the manager's fingertips, Chris also has a lot more visibility into the T&E spend on a periodic basis.

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Gorilla Expense really took the time to listen to our needs and concerns. Overall, this has been a seamless process that has saved our associates a significant amount of time and headache. Gorilla has been a great partner in simplifying what once was a cumbersome process.



**Chris Sdun**

Director of Operations, Airflite

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We all know that nobody travels as much as the pilots do. In Airflite's case, each day could be a new trip for the pilots and they required to do an expense report for each trip! This is a classic case study of Gorilla Expense being a great fit where there is high-volume usage.



**Pranav Kulkarni**

Co-Founder, Gorilla Expense